

Location	Project	Size	Type	Type of Contract	Potential Partnership	Status	Total Estimated Investment Amount (€m)
Libya	Musrata	500,000 m ³	Desalination Plant	BOOT for 25 years	General Desalination Company of Libya	MOU Signed	c. €950m
	Sirt	100,000 m ³	Desalination Plant	BOOT for 25 years	General Desalination Company of Libya	MOU Signed	
	West Tripoli	200,000 m ³	Desalination Plant	BOOT for 25 years	General Desalination Company of Libya	MOU Signed	
	Tobruk	100,000 m ³	Desalination Plant	EPC	General Desalination Company of Libya	Tendered	
North Africa	Djerba Tunisia	50,000 m ³	Desalination Plant	BOT for 25 years	Princess Group, Instrata Capital	Tendered	c. €1.0bn
	Agadir	100,000 m ³	Desalination Plant	20-25 years	N/A	Pre-qualified	
	Moroco	100,000 m ³	Desalination Plant	20-25 years	N/A	Pre-qualified	
	Tenes	200 MLD	Product Water Pipeline	EPC	N/A	Identified	
	Mactaa	500 MLD	Product Water Pipeline	EPC	N/A	Proposal	
	Chott El Gharbi Egypt	500 MLD	Underground water treatment	EPC	N/A	Identified	
China	Baosteel	200,000m ³	Desalination Plant	EPC	N/A	Tendered	c. €1.2bn
	Teda	100,000m ³	Desalination Plant	BOT for 20-25 years	N/A	Identified	
	Ansteel	12,300m ³	Desalination Plant	EPC	N/A	Identified	
	Yantai	50,000m ³	Desalination Plant	BOT for 20-25 years	N/A	Identified	
	Weihai	50,000m ³	Desalination Plant	BOT for 20-25 years	N/A	Identified	
	Qingdao II	100,000m ³	Desalination Plant	BOT for 20-25 years	N/A	Identified	
	Yelow Island	100,000m ³	Desalination Plant	BOT for 20-25 years	N/A	Identified	
	Rizhao	100,000m ³	Desalination Plant	BOT for 20-25 years	N/A	Identified	
	Laoshan	20,000m ³	Desalination Plant	BOT for 20-25 years	N/A	Identified	
	Shougang	50,000m ³	Desalination Plant	BOT for 20-25 years	N/A	Identified	
	Fenui	120,000m ³	Desalination Plant	BOT for 20-25 years	N/A	Identified	
	Huadian	150,000m ³	Desalination Plant	BOT for 20-25 years	N/A	Identified	
	Lingang	100,000m ³	Desalination Plant	BOT for 20-25 years	N/A	Identified	
India	Khrishnapatnam Port	100,000m ³	Desalination Plant	EPC + 20 years	Hyflux, Veolia	Tendered	c. €0.9bn
	Agra Water	144,000m ³	Water Treatment Plant	EPC + 10 years	CC&CL	Tendered	
	Kutch Desalination	200,000m ³	Desalination Plant	EPC + concession	N/A	Pre-qualified	
	Mumbai	10,000m ³	Desalination Plant	EPC	N/A	Identified	
	Other	400,000m ³	Desalination Plant	20-25 years	N/A	Identified	

Befesa Water has pre-screened around 55 projects with an estimated total value of around €9bn

Note: **Pre-qualified:** Projects in which, after a prequalification competitive bidding stage, a short list of companies, included Befesa, have been invited to participate in the process. An intense dialogue with the client is normally taking place to define the final technical and economical feasibility of the project and the competition is restricted to the shortlisted companies.

Tendered: Projects in which a public bidding process is underway. Befesa has submitted an economic/technical proposal and is waiting for final resolution/adjustments from the client.

Proposals: Projects in which the client is considering a public bidding process. Befesa has already identified the opportunity, has set up local teams to work on the situation, has developed preliminary feasibility studies and is preparing an economic/technical proposal for the project.

Identified: Projects in very early stages of development but where certain evidences exist that a public bidding process may be initiated. Befesa begins preliminary studies and analysis and commercial local teams start working on the situation.